

Ngi among the top ten Italian innovative companies

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The **Ngi provider**, which provides connectivity through the **wi-fi net Eolo**, is among the top ten Italian start-ups (innovative companies) selected for the Premio Leonardo 2012. The company lead by **Luca Spada, from Varese**, has been selected with other nine companies in Italy by the Italian association Private Equity e Venture Capitalist e incubatori. Eolo brings connectivity to the deprived areas which suffer from the digital divide, allowing local authorities, companies and the general population to have a same or superior connection than Adsl. Starting from Varese, today **Eolo covers 3,900 municipalities in ten Italian regions**, it has reached profit margins of 37% and 90% of its employees come from universities and high schools. (foto: Luca Spada, Ngi CEO)

The propriety of Ngi in 2012 passed from British Telecom to Spada to Elmec Informatica, a company in Brunello (Varese). Spada, who is the Chief Executive, has 55% of the shares, while the remaining 45% is of his partner Elmec. So Ngi is one of the few national operators of telecommunication which has a 100% Italian capital.